### **Mark Faust**

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### **EDUCATION**

## **Johns Hopkins University**

Baltimore, MD

Bachelor of Science—Computer Science & Physics (Dean's List - 3.94 GPA)

Expected May 2026

- Relevant Coursework: AP Calculus AB, AP Calculus BC, Multivariable Calculus, Linear Algebra, Demystifying Venture Capital, Corporate Finance 101, Entrepreneurship: Idea to Early Product Design (Columbia University)
- Honors: Bucknell Yo-Yo Award for Physics and Astronomy Nominee, Michael J. O'Donnell Mathematics Award, Society of Hispanic Professional Engineers High School Senior Scholarship, National AP Scholar with Distinction
- Interests: "Cheers" TV show, Golf, Soccer (goalie), Elton John, John Denver, the Jersey Shore, Skiing, Exploration

### **SKILLS**

- Software & Tools: Figma, WiX, Excel, Google Docs, Google Slides, Google Sheets, Google Forms
- Campus Involvement: Association for Computing Machinery, ICPC Team, Brain-Computer Interface Society Board

### **EXPERIENCE**

Slice Calendar Virtual, NY

May 2022 - Present Co-Founder

- Joined forces with 4 international high school students from the USA, Turkey, Russia, and India to apply the LaunchX Entrepreneurship Program curriculum and build a Software as a Service startup from scratch to sales in just 5 weeks.
- Generated over \$300 in actual product sales and \$1,000 in contract guarantees and ensured our team OKRs were met.
- Analyzed financial projections with Google Sheets to predict our break-even point to be by June of 2025.
- Optimized UX and Marketing team's design and outreach processes, utilizing WiX, Google Slides, Google Forms, and Figma to build Proof of Concept and Minimum Viable Product wireframes for A/B Testing. (slicecalendar.com)

### **Entrepreneurial and Investment Society** Vice President

New York, NY

September 2018 - June 2022

- Oversaw and integrated operations between the 2 distinct sides of the society.
- Delivered biweekly lectures on investment strategies and market analysis.
- Employed and leveraged the MarketWatch simulated stock market game to reinforce concepts in real-time.
- Taught the fundamentals of business administration and management of interdivisional operations.
- Shared the proven practices of successful lean-startup entrepreneurs to help students build their own businesses.
- Provided mentorship for the 143 underclassman club members of my high school.

**Primerica** Virtual, NY

Financial Services Representative

*May 2022 - September 2022* 

- Pursued my Life Insurance and Series 7 and Series 63 Securities licenses for the state of New York.
- Acquired general finance and customer relations knowledge through weekly educational meetings with my mentor.
- Formed trustworthy relationships with various individuals by proposing financial plans that met their unique needs.
- Consulted and attracted potential clients by outlining the benefits that Primerica's term life insurance has to offer.

# **VOLUNTEERING**

### **National Honor Society Loyola Chapter**

New York, NY

Tutored 15 students each week in Coding 101, Robotics, AP Computer Science AB, and AP Calculus AB.

January 2020 - June 2022

- Learned how to readily adopt new teaching methods to accommodate individual educational preferences.
- Assigned the 72 other NHS members to tutor across the 23 total subject areas, serving all 1,200 Xavier High School students and facilitating interconnectedness across all 4 grade levels.
- Spearheaded 25,000-pound food collection, feeding 4,000+ NYC families (Thanksgiving); \$1,067 toy donation for inner-city children (Christmas); and 100+ student participation in combating blood supply crisis (NYC Blood Center).

#### De La Salle After School Virtual Tutoring Program

Freeport, NY

Founder

President

September 2019 - June 2022

- Pioneered rapid implementation (under 3 weeks) of an entirely web-based, virtual tutoring platform for all 56 of the under-resourced students of the De La Salle School after the onset of the COVID-19 shutdown.
- Provided mentorship for middle schoolers and improved their studying, critical-thinking, and communication skills.
- Assembled and directed a team of 5 highschool peers to help assist in developing cross-functional relationships between DLS students and NYC high schoolers. (bit.ly/delasalleafterschool)